Project Overview

Objective:

Improve SEO rankings, drive organic traffic, and ensure consistent website management for Scott Electric.

Initial Status:

Scott Electric needed ongoing SEO services to enhance visibility and attract more traffic from commercial, residential, and industrial customers in the Dallas-Fort Worth metroplex. The company sought an expert to improve its online presence and drive sustained growth.

Execution

SEO Strategy and Website Optimization:
Continuous website optimization efforts
were implemented to increase organic traffic.
The focus was on strategic keyword targeting,
content creation, and technical SEO
improvements to align with business goals.

Strategies Implemented:

- SEO Optimization: Targeted high-value keywords and optimized on-page content to improve rankings and visibility.
- Content Strategy: New pages were developed, and blog posts were regularly updated to keep the website fresh and engaging.
- Website Management: Web pages were consistently updated and edited to maintain SEO optimization and ensure a seamless user experience.
- Technical Enhancements: Website speed, mobile optimization, and overall user experience were improved to further boost rankings.
- Clear Communication: Monthly virtual meetings were held, and email responses were prompt to ensure alignment and timely strategy adjustments.

Results

- First-Page Rankings: Achieved first-page rankings on Google for multiple high-value keywords.
- Increased Organic Traffic: Organic traffic surged, resulting in an increase in new customer inquiries and engagements.
- Steady Growth: Ongoing SEO efforts contributed to continuous growth in organic traffic, strengthening Scott Electric's online presence.
- Efficient Collaboration: Monthly meetings and timely email responses ensured effective communication, supporting progress and adaptability throughout the project.

Testimonials

"Cleartail Marketing has consistently delivered results and implemented changes in a way that exceeds our expectations."

- Bridget Scott, Junior VP, Scott Electric

Contact Us

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